



## YOUR TRAVEL AGENCY

ОТКРЫТЬ СВОЕ  
ТУРИСТИЧЕСКОЕ  
АГЕНТСТВО

Зарегистрироваться на ITBP - Integrating Travel Business Platform

Стать директором

Создать команду: Менеджер, Туроператор и пять Агентов

Организовать продуктивную работу в офисе или удаленно

Использовать ITBP - Integrating Travel Business Platform

### Seller Info

#### UNIVERSE TRAVEL & BUSINESS

Universe Travel & Business

Universe Travel

The marketing company Universe Travel was established in October 2017. We are developing the international tourism business platform ITBP - Integrate Travel Business Platform with the help of specially developed marketing in the unique business project "Earn and Travel." We have combined the most advanced ideas of the tourism industry and marketing to create a new generation business model, where all participants are one big mutually beneficial team. Everyone, without exception, who wants to change their life and the lives of many other people for a better happy future, can participate in this project. This project will help millions of people earn money and achieve complete financial freedom and prosperity. This project gives unlimited opportunities to all participants, from simple advertising agents to large travel suppliers, agencies and tour operators, entrepreneurs and investors. Join and you! Let's make the world more beautiful together, and life is better!

UNIVERSE

TRAVEL & BUSINESS

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### Listing details

#### Common

##### DESCRIPTION:

Important terminology as a preface:

ITBP - Integrating Travel Business Platform, on the one hand, is a single travel business platform on which various suppliers place their travel offers and services from around the world.



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ITBP - Integrating Travel Business Platform, on the other hand, is a platform on which individuals and legal entities also act as business agents.

Third-party ITBP - Integrating Travel Business Platform is a convenient online platform for users who in one place have a service and a choice of travel offers from different suppliers, as well as a personal cumulative discount program for customers.

Suppliers are tour operators, private guides, owners of yachts, boats, planes, real estate or cars for rent, owners of hunting and fishing farms and other organizations providing tourism related services.

Agents are all platform participants who organize productive work or advertising in order to promote travel services from different suppliers to their customers on a single travel business platform, regardless of their position in the marketing of the company, from a simple advertising Agent to a Director or Investor. Agents can be simple advertising Agents, Travel Agents-Partners, Managers, Managers, Directors or Investors under the uniform marketing conditions of Universe Travel.

Clients are tourists, travelers, customers of travel services on a single travel platform ITBP.

Based on the definitions above, let's look at how you can open a new modern online travel agency on the Internet or in your office by investing only \$ 1,000 or \$ 10,000 using your experience as an entrepreneur, leader and integrated travel business platform ITBP - Integrating Travel Business Platform.

First you need to register on the platform as an Agent. Free registration!

After registration, you have 25% of the profit of any order of your customers on the platform. But for participants who want to open their tourism business on the platform, the most favorable development conditions are needed. To do

this, there is a single marketing plan that offers participants the choice of conditions for developing a business on the platform up to 90% of the profit of any of your clients' transactions. Further, in order to get the maximum benefit from your activity, you choose% PERCENT AND CAREER PLAN. To maintain your tourism business or your travel agency, you will need a maximum percentage of transaction profit 90% (INVESTOR). The investor's stage costs 10 years - \$ 50,000. When choosing and paying for this option, you become a participant in the tourism business project on the platform on the most favorable conditions for the marketing of the company. Take, as an example, the DIRECTOR step - 80% of the profit of transactions. What does this mean? This means that if your future customers purchase services on the platform from different suppliers, then for these orders from each \$ 1000 of profit, you as "DIRECTOR" get \$ 800. Thus, the "Director" is left to organize the productive work process of his virtual or real office using the platform tools and the own experience of the entrepreneur and organizer. The investor has 90%, that is, even from the entire structure of the Directors receives 10% of the dividends during the entire growth period of each participant from Agent to Director.

You find and register under yourself on the platform a good professional Manager who can organize the work of a team of at least ten people of Advertising Agents and one professional Travel Agent. You register a travel agent under your Manager. Advertising agents are also registered on the platform under your Travel Agent. From this moment, everyone in the office is doing their own thing and everyone is working on profitable piecework conditions under the terms of a single marketing. Everyone can prove himself in a team. The task of the Manager is to organize the productive work of each employee and replace, if necessary, with a more productive one. Ten people of advertising Agents in a team and using tools on the platform: referral links, a ready-made travel site with tours, excursions, airline tickets, cruises, etc., registration form, lead generation forms, news feeds, scripts, banners and the like, provide their Travel Agent with several applications during the day. All of their work on the Internet is advertising, articles, correspondence, communication and the like ways to attract attention to certain tourism products. These products must be selected in advance with the Manager, for example, the team will focus on a particular cruise so that the minimum total profit is at least \$ 200- \$ 300. Usually this is the profit from the sale of one cabin. Advertising Agents in a team or each independently, on social networks write interesting useful articles about cruises, travels, tourism news, put advertising links aimed at registering customers and applications from them. The task of each advertising agent is to give his Travel Agent only 2 orders per day. The task of the Travel Agent in the office is to process these requests and close deals, that is, answer all questions, agree and issue an invoice to the client

for payment. After payment of profit, you are credited to the entire team 90%. Your whole team has earned!

Now to the numbers ..

Having chosen several tourism products with a profitability of \$ 200 - \$ 300, the task of the team is to receive payment for only 2 orders per day for each Advertising Agent. For example, sell 2 cabins for a cruise. There are 20 working days in a month, which means that the total profit for the month will be from the entire working group about \$ 80,000 - \$ 120,000 of which 25% of the marketing is received by a team of advertising agents, each for their clients or in the team only \$ 20,000 - \$ 30,000 for all five, each for approximately \$ 2000 - \$ 3000, the Travel Agent receives 20% = \$ 16000, so he processes all these applications and is a qualified expert in tourism. The manager, as the organizer, gets his 10% = \$ 8000 and you, as the Director, get the difference of 20% = \$ 16000 or as the Investor 30% = \$ 24000. If you can be in the same person as an investor and director and manager, then your personal income will be all 40% of the total profit, that is \$ 32,000.

Thanks to the Internet and our platform, your customers can be both locally resident people and anywhere in the world.

As soon as your virtual or real office stably fulfills these numbers, you can start opening the next, then the next and so on. So, thanks to the platform, there is no need to have clients from the street, and since work can be done with different time zones, 2 shifts can be arranged in each office.

**A PLATFORM IS ALSO CREATED TO AVOID OFFICE COSTS!**

To avoid the cost of office, furniture, computers, etc. all this work can be organized using the platform remotely - virtually, that is, each Advertising Agent, Travel Agent and Manager will work at home and then you can recruit Advertising Agents not five, but as many as you like for each Travel Agent. Also, you can be in one person both Manager and Director and even Travel Agent, if you have experience of an entrepreneur, travel agent or leader.

If you liked this business plan, urgently contact us, we will be able to discuss in more detail and begin to take the first steps to mutually beneficial cooperation!

Departure city: In any city  
Posted: Sep 05, 2019

## Additional

**WHAT IS INCLUDED::** Step-by-step instruction  
Business plan  
ITBP - Integrating Travel Business Platform with maximum bid  
Tools for work  
Training  
Support department  
Ready travel site with content  
Contracts with travel suppliers, tour operators, guides  
Finished tourism products: tours, excursions, cruises, hotels, tickets, car rental, etc.  
Account system, chats with a client base  
Ready Marketing Plan  
Invoice system  
And much more..

**NOT INCLUDED::** Your customer database is being developed by your team  
Your agent structure is also developed by you independently.

## Pricing

### BOOKING:

Cancellation and return policy: After the conclusion of electronic contracts during the registration of the participant and after payment, termination of the contract is possible. A refund is not provided under any circumstances.

## Marketing